

eductrade
BEYOND COMMITMENT





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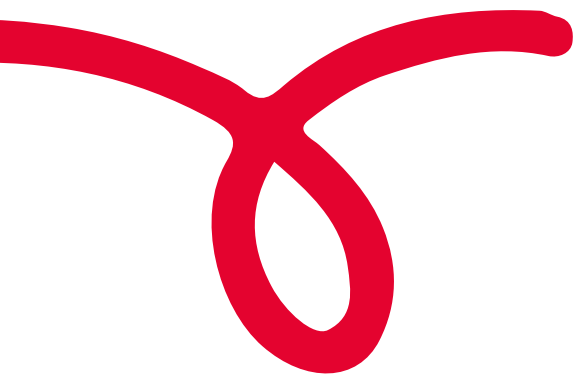
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THE COMPANY

Eductrade is a company that specializes in integrated project development in healthcare, education and social services.





“A commitment that goes above and beyond, guarantees the satisfaction of our clients and ensures a positive impact on society.”

Eductrade is a leading international company with capacity to offer its clients the best technical and financial solutions.

Our activity encompasses the design, management, implementation, administration and financing, on our own part or on behalf of third parties, of **complex supply and service contracts** which require comprehensive processing and are usually referred to as “**turn-key**” projects.

THE COMPANY



“We fulfil the company objectives with a keen and committed team, developing projects that generate value with a great social impact.”

Francisco J. Mozos
Managing Director

“ We transfer technology
and knowledge”

We work in sectors with a
high social component.



We offer our clients solutions tailor-made to their needs, endorsed by our experience and supported by advanced technology, in order to guarantee the quality of all the projects.

In addition, part of Eductrade's competitive advantage resides in the provision of project finance solutions.

THE COMPANY
HISTORY

“Over 40 years contributing
towards **social improvement.**”



1976

THE BEGINNINGS

Eductrade starts up with the vocation of project development in the field of education.

1985

HEALTHCARE

First projects in the field of healthcare.

1999

TECHNICAL TRAINING

Integrated technical training.

2004

OTHER SECTORS

Agriculture, environment, renewable energy and new technology.

2007

TURN KEY PROJECTS

Infrastructure, equipment and service components are integrated in the projects.

2012

FIRST HOSPITAL ADMINISTRATION CONCESSION

Integrated project of the Ixtapaluca High-tech Specialty Regional Hospital.

2018

RENOVATION OF THE COMPANY

A new stage as an independent company with an innovative approach and resources to guarantee project success.

THE FUTURE

WE HELP TO BUILD A SUSTAINABLE FUTURE

Projects with a sustainable economic and social balance.

“Our long track record is endorsed
by project development in
different sectors.”

HEALTHCARE



EDUCATION



OTHER SOCIAL SECTORS



THE COMPANY SERVICES

Consultancy



Design / Construction



Equipment



Education and training



Maintenance

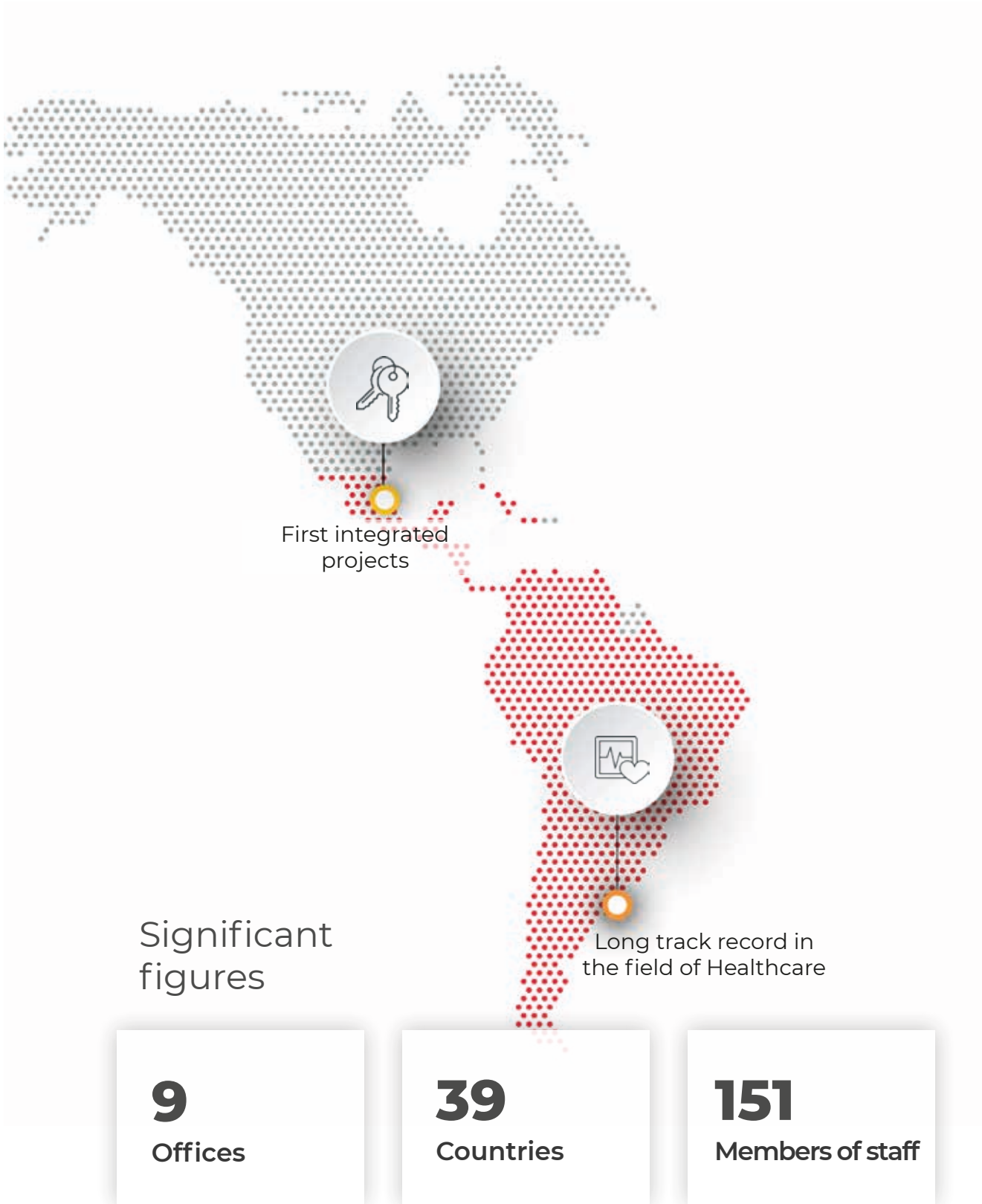


Supplementary services

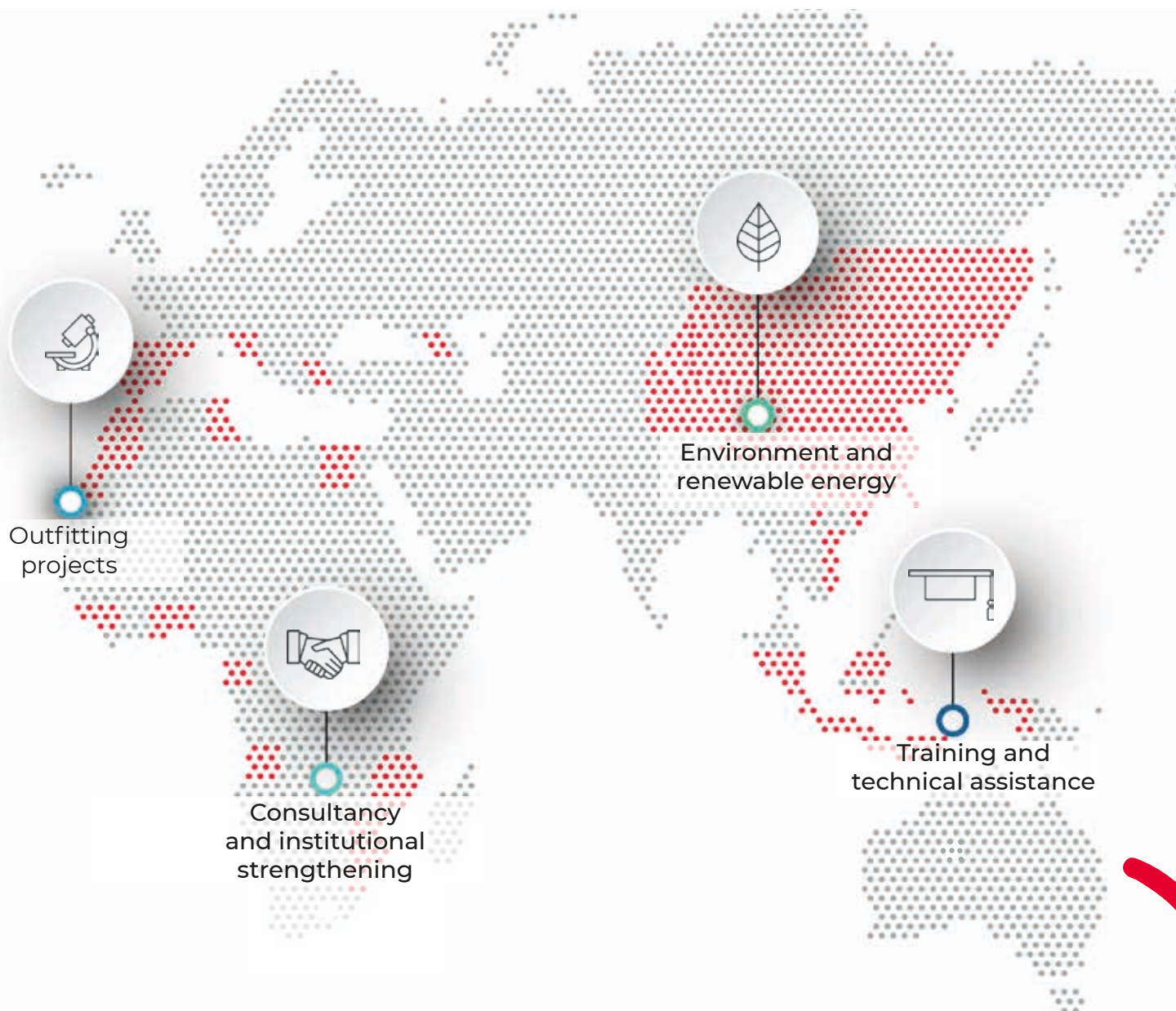


THE COMPANY

INTERNATIONAL PRESENCE



“Projects developed worldwide.”



5

Sectors

227

Projects

1.6

Billion euros

LINES OF BUSINESS

We have specialized in contracting integrated project management, focusing our activity on two main areas:

1. Infrastructure projects
2. Consultancy / Education / Training

“We add value to each phase of the project.”



INFRASTRUCTURE PROJECTS



We develop projects in various sectors:

- Healthcare
- Education
- Other social sectors

“My deep involvement in every phase of the project, backed by an experienced multidisciplinary team, is how I give added value to the clients.”

Mario Previtera
Director of Operations

“A long track record in all areas of healthcare, meeting both social and technological needs.””

Social footprint
over the last 15 years

3.1

Million
patients

30,648

Hospital
beds

268

Medical
departments



We develop projects in the field of healthcare with attractive solutions which aim to improve the quality of citizens' healthcare services and to foster the universal access of the population to medical assistance.

- Development of hospital projects
- Economic and financial feasibility analysis
- Evaluation and comparison of equipment investment
- Technological evaluation
- Supply of medical equipment, surgical instruments and clinical and office furniture
- Equipment commissioning
- Education and training
- Maintenance and replacement of equipment



Nueva Maternidad Hospital Córdoba



Engineering



Construction



Equipment



Turn-key



Training



Sustainability

Turnkey construction and equipment project

Newly built hospital with an area of 13,700m² that will serve a population of 600,000 inhabitants.

More than 2,500 surgeries may be performed per year

- 5 operating rooms, ten labour units
- 130 hospital beds, neonatal intensive therapy
- 100 incubators, neonatal intermediate care, 10-bed adult intensive care
- 60 outpatient clinics

▷ 30.6 M EUR



Argentina - Ongoing

Investment and Financing Agency Córdoba. Ministry of Health



Equipment

Re-equipping Public Hospitals in the Province of Córdoba.

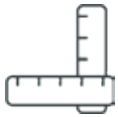
- The project includes digitizing diagnostic imaging services

Expanding and technologically updating public hospitals with the aim of modernizing medical equipment in all health institutions in the Province of Córdoba.

► 29.7 M EUR



Río III Hospital Córdoba



Engineering



Construction



Equipment



Turn-key



Training



Sustainability

Comprehensive execution of the project. It has a sustainable approach capable of producing photovoltaic electrical energy through solar panels. This hospital will serve a regional demand of more than 100 thousand inhabitants. Currently under construction.

Comprehensive “turnkey” execution of the project.

The Río III Hospital has a sustainable approach, capable of producing photovoltaic electrical energy through solar panels, supplying 25% of the Hospital’s needs.

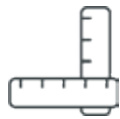
- This hospital will serve a regional demand of more than 100,000 inhabitants.
- Development of the Executive Project corresponding to the Río III Hospital through the architectural and functional design of the centre.
- Supply, installation, and commissioning of medical and industrial equipment and furniture.
- Training and qualification of health and maintenance personnel.
- After-sales and warranty service

► 17.3 M EUR



Argentina - Ongoing

Villa Dolores Hospital Córdoba



Engineering



Construction



Equipment



Turn-key



Training

Project of expansion, remodelling, and high-tech transition of the Villa Dolores Regional Hospital to offer health care to the inhabitants of Villa Dolores and Valle de Traslasierra.

Project of expansion, remodelling, and high-tech transition of the Villa Dolores Regional Hospital to offer health care to the inhabitants of Villa Dolores and Valle de Traslasierra

Development of the project through the centre's architectural and functional design.

- Procurement and installation of equipment, user training, and provision of services to commission it.
- The works include 2,479 new square metres to be built and 3,124 square metres to be remodeled.
- Supply, installation, and commissioning of medical and industrial furniture and equipment.
- Training and qualification of health and maintenance personnel.
- After-sales and warranty service.

▷ 15.2 M EUR



Chinandega Departamental Hospital Chinandega



Construction



Equipment



Turn-key



Training

New hospital that increases healthcare coverage and improves the quality of healthcare services. It will have 396 beds, 8 operating rooms, and more than 65 specialized units.

New hospital that increases healthcare coverage and improves the quality of healthcare services. Currently under construction. It will have 396 beds, 8 operating rooms, more than 65 specialized units, and paediatric areas.

► 20.2 M USD

- Construction of the building (35,000 m²) and comprehensive execution of its facilities.
- Construction of the 35,000 m² building and comprehensive execution of its facilities
- Supply, installation, and commissioning of medical and industrial equipment and furniture.
- Training and commissioning.
- Intensive care unit, paediatric intensive care unit.
- Pre-labour, labour, and delivery.
- Adult and paediatric observation...



Chile - Ongoing

Salvador Hospital National Institute of Geriatrics



Equipment



Proposal

The project provides technical consulting and set up of two hospitals (Hospital del Salvador and the Instituto Nacional de Geriatría)

Both form a high complexity Hospital Centre which will provide hospital services and primary healthcare.

- Supply, installation, and commissioning of medical and equipment and furniture.
- Technical guidance for the acquisition of regular furniture
- Integral management of data processing related to the guidance
- Architectural supervision and coordination with the architect in the design and construction phases.
- Capacity for 641 hospital beds which will provide healthcare to a population of 593,623 inhabitants.

▷ 1.6 M EUR



Bolivia - Ongoing

El Alto Sur Hospital Bolivia



Equipment

The 21.000 m² third level hospital specializes in oncology and also has radio therapy and nuclear medicine units as well as oncology out-patient care..

In addition to providing the usual services, it will offer 35 specialisations.

▷ 1.8 M USD

- Supply, instalation and commissioning of medical and industrial equipment and furniture.
- Healthcare and maintenance staff training.
- Warranty services.
- Clinical laboratory.
- Laboraty support equipment.
- 153 beds most of which will be located in the gynecology, pediatrics, surgery departments.



Spain - Ongoing

New Can Misses Hospital Balearic Islands. Ibiza



Equipment



Financing



Training

Supply of medium- and low-tech equipment for the new Can Misses hospital centre in Ibiza, with 299 beds in a constructed area of 72,248 m². Comprehensive execution and leasing with the option to purchase medium- and low-tech equipment. Equipment replacement and availability for the Surgical Area for 7 years, ensuring the availability of equipment, technological renovation, and comprehensive maintenance of equipment and auxiliary devices.

- Supply in different medical specializations: ophthalmology, otorhinolaryngology, nursing, haematology, pulmonology, cardiology, dermatology...
- Laboratory equipment for microbiology services, pharmacy...
- Operating equipment for traumatology, rehabilitation, psychiatry...
- It has 299 beds and a total constructed area of 72,248 m².

► 4 M USD



Peru - Ongoing

Tingo María Hospital Huánuco



Audit



Equipment



Training



Skills improvement

Medical equipment and related services.

Increase the resolution capacity of the current Tingo María Hospital and strengthen the hospital network in the Huánuco region.

Adapt the hospital organization to the new regional decentralization framework. Assume new clinical responsibilities and strengthen the network of primary healthcare facilities.

- Logistics: Purchase, transportation, and insurance of all equipment and furniture.
- Installation and commissioning of heavy and electrical equipment. Delivery and reception of clinical and surgical material. Installation of clinical furniture.
- Training of healthcare personnel (doctors, nurses, and technicians) in equipments management. Specific training for engineers responsible for maintaining and repairing equipment.
- Beginning of the after-sales warranty period..

▷ 4.5 M EUR



Peru - Ongoing

Moquegua Hospital Ministry of Health



Equipment



Training

Expansion of and improvements to Moquegua Hospital. Provision of medical equipment and ancillary services.

Provision of assorted equipment to the referenced hospital and, as an ancillary component, provision of complementary services.

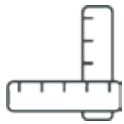
Training of equipment and reception staff. Provision of preventive maintenance services during the warranty period for the equipment supplied.

- Biomedical and complementary equipment.
- Laboratory equipment.
- Electromechanical equipment for the following areas: Cooking, sterilisation, laundry and workshop.
- Mortuary equipment / pathological anatomy.
- Vehicles (ambulances).

► 3.5 M EUR



Hi-tech Specialty Regional Hospital Ixtapaluca



Engineering



Construction



Equipment



Concession



Training



Financing

Integrated project that will provide medical assistance to 7 million people. It comprises a heliport, A&E, radiotherapy, brachytherapy, over 64 specialties, 14 operating theatres, 354 beds y 1,235 parking spaces. 38,440 m² built on four levels.

Concession for 25 years, including replacement, maintenance of equipment and provision of non-medical services.

► 40.0 M EUR

- Collaboration on the development and definition of the executive project, revision of facility layout and workflow
- Supervision of the preinstallation of all medical equipment
- Logistics of international procurement, transport, furniture and medical equipment
- Distribution, installation and commissioning of medical equipment
- Training and upskilling of healthcare and maintenance staff
- Maintenance of the medical equipment during the first 5 years of use, developed directly by Eductrade within the Concessionaire



Spain 2017

Son Espasses Hospital Palma de Mallorca



Equipment



Financing



Training

Supply, Renovation, Transfer, and Maintenance of the Surgical Area Equipment from the Son Dureta Hospital to new facilities in Son Espasses.

Public-private Collaboration Contract, "Competitive Dialogue" opened by the Balearic Health Service (Ibsalut) for the Supply, Renovation, Transfer, and Maintenance of the Surgical Area Equipment from the Son Dureta Hospital to new facilities in Son Espasses.

► 12.2 M EUR

- 31 Integrated / Smart Operating Rooms..
- Supply, delivery, installation, assembly, and commissioning.
- Image Integration Systems from different emission centres, both from the operating room (surgical microscope), and from the Patient's History (X-rays, Analyses, etc.).
- Videoconferencing systems that allow data, images, and/or various other information to be shared with spaces located outside the operating room and even outside the Hospital.
- High-tech medical-surgical equipment defined for each specialization: Monitoring, Navigation System, Engines, endoscopy equipment, electro-surgical units, secretion suction systems...

INFRASTRUCTURE PROJECTS
EDUCATION

“Right from the start, improving the quality of education is part of our DNA.”

Social footprint
over the last 15 years

2.3

Million
students

72,000

Teachers

125

Laboratories
and specialized
workshops

We conceive education as a strategic element that guarantees equal opportunities and socio-economic development.

Our broad presence in the international arena and our team of education and technological experts endorse our leadership in this field.

- Technical advice
- Technological innovation
- Design of software, Apps, teaching materials and manuals
- Training of users
- Equipment procurement
- Start-up of educational centres
- Development of education and training plans
- Maintenance and replacement service
- After-sales guarantee

RECENT PROJECTS



Ecuador - Ongoing

University of Cuenca Cuenca.



Equipment



Training

The aim of the project is to reinforce the institution's laboratories by providing educational materials as well as preparing its personnel with the necessary management skills and technical / pedagogical knowledge.

- Supply specialized equipment for two laboratories: Laboratorio de Micro Red Eléctrica and Laboratorio de Micro energía..
- Laboratory staff training. Onsite delivery of training courses in the laboratories. Program is delivered by an expert team and is made up of two courses lasting a total of 58 hours.
- Technical support and maintenance of the equipment delivered during the warranty period.

▷ 894 K USD



Ecuador - Ongoing

Ambato Technical University Ambato - Tungurahua.



Equipment



Training

The project's objective is to reinforce the University Research Laboratory Units for Food Related Technology. This includes educational material as well as providing management skills and technical / pedagogical knowledge

- Equipment supply, transportation, and insurance of all equipment and furniture. Testing of the equipment for the the University Research Laboratory Units for Food Related Technology.
- Laboratory staff training
- Technical support and maintenance of all the equipment supply during the warranty period.

▷ 441 K USD



National University of Agriculture UNA / FOTESIM Catacamas



Construction



Equipment



Training



Employment



Turn-key



Sustainability

A “turn-key” project that responded to the University’s necessity to acquire adequate equipment to develop an efficient training management in agricultural sciences. We contributed to the development of the Honduran society, especially in the rural sector, with the aim of improving growth and sustainable development.

► 6.7 M USD

- Green University, aimed at improving the power supply, generating and using renewable energy and energy-saving
- Laboratory for the development of educational and pedagogical robotics. Physics, hydraulics and animal laboratories
- Intelligent classrooms to modernize teaching and learning
- Bio-technology laboratory
- Public bilingual kindergarten



Argentina 2015

Program to Support Educational Equality Improvement Policy Ministerio de Educación de la Rep. Argentina



Equipment

Integrated project which consisted of supplying laboratory components to be distributed in schools throughout the country.

▷ 25.0 M USD

- Optical instruments (microscopes, magnifying glasses...)
- Laboratory accessories
- Measuring instruments
- Iron file
- Transport trolleys



National Technological Institute (INATEC)

Jinotepe, Chinandega, Bluefields and Puerto Cabezas



Equipment



Training

Technical training of human resources for the development of the fishing sector.

Institutional strengthening of four Vocational Training institutes to improve their educational and training offer.

► 4.2 M USD

- Works to extend and refurbish the infrastructure
- Supply, install and commission the equipment
- New laboratories specialized in fishing, naval mechanics, maritime navigation, fish handling...
- Technical assistance programme and maintenance of equipment
- Curricular design guidance
- Internships in Spain. Visit to the Escuela Náutico - Pesquera in Gijón
- After-sales service and technical guarantee



Ecuador 2006

Strengthening of Technical Training (RETEC)

Ministry of Education of Ecuador



Consultancy



Equipment



Training

The project consisted of improving the autonomy and the strategic management capacity of the central administration of the network of centres to foster the adaptation of the Technical High School courses.

▷ 27.6 M EUR

- Improvement of the existing infrastructure
- Supply and commissioning of the equipment
- Development of Technical Assistance and strengthening of technological resources
- Training, upskilling and technical assistance programme for teachers and staff
- Curricular design of thirteen professional families

INFRASTRUCTURE PROJECTS
OTHER SOCIAL SECTORS

“Projects with a high social implication and impact.”

Social footprint
Over the last 3 years

25%

Energy self-sufficiency with
solar-powered panels

10

Certifications in
dendroenergy

Respect for the environment is present in the development of all Eductrade's projects.



Eductrade develops projects in non-conventional sectors, acting either individually or in multidisciplinary collaborations with firms specialized in different fields related to:

- Education and training
- Renewable energy
- Agriculture and livestock





National University of Forest Sciences (UNACIFOR) Siguatepeque



Building



Equipment



Training



Sustainability

Implementation of a Wood-based Bio-energy Programme to strengthen analytical laboratories for Research and Technology Transfer.

Execution of the remodelling and conditioning works of the areas occupied by the seven laboratories.

Supply, installation, commissioning, and operational testing of laboratory equipment.

Training of researchers and laboratory workers in the operation and maintenance of the supplied equipment.

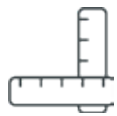
► **2.0 M USD**

- Incorporation of the MOODLE remote training tool project.
- Self-training for the MOODLE course.
- Training accreditation.
- Preparation of a diagnosis on wood-based bio-energy training needs.
- Definition of the topics of the upcoming training events by type of user.
- Preparation of programmes for the six events.
- Preparation of educational folders and informative manuals and acquisition of bibliographic material for training in the four specific lines of research in the field of wood-based bio-energy.



Production of pumpkin, carrot and tomato powder

Yumen



Engineering



Equipment



Training

Equipment of a new high-tech production line facility to obtain pumpkin, carrot and tomato powder.

Modern facility for the production of fruit and vegetable products in paste and powder, mainly destined for export for the pharmaceutical, food and healthcare industries.

- Design of the engineering process of the equipment integrated in a production line
- Transformation of the product in powder
- Supply of the equipment and installations, management and supervision of the assembly and commissioning
- Development of the testing of the product processing in order to verify the fulfilment of the established working conditions and performance

► 2.2 M EUR



“One of the pillars of consultancy in Eductrade is our ability to listen to the client”

Pedro Altube
Head of Consultancy Department

Social footprint over the last 15 years

13 M

People have benefited from projects that decentralize Healthcare Centres

3,3 M

Beneficiary students

210

Training modules and manuals have been designed

CONSULTANCY / EDUCATION / TRAINING

We implement advisory services, technical assistance and consultancy to governments and institutions in developing countries, which aim to support and strengthen their policies, strategies and provision of services.

HEALTHCARE

Primary healthcare.

Hospital and specialized care.

Healthcare staff training.

Healthcare Economics and systems financing.

Healthcare Information Systems.

Technical and medical audits.

EDUCATION

Institutional reform of the Education System.

Linking the education system with the labour market.

Design, organization and management of educational centres.

Scientific technical upskilling of teachers.

Management and quality control systems.

Management of administrative concessions of educational programs.

OTHER SECTORS

HR renovation.

Improvement of professional training systems.

Design of career actions plans.

Development of training materials adapted to professional profiles.



Ministry of Health

Technical Assistance for Healthcare Sector Program (Phase II)



Policies



Upskilling



Financing

Strengthen the population's equal access to quality healthcare services, from a universal access perspective.

Support the implementation of advanced regional de-centralization, hospital reform and financing of the public hospital network.

► **3.2 M EUR**

- Technical assistance to support the improvement of user assistance and staff training
- Contribute to enhancing actions related to information – education – communication
- Provide technical assistance for gender-related issues and public-private partnerships
- Optimize the workload of staff in health centres
- Study on the access to essential and generic medicines
- Study on user satisfaction and setting up of mechanism to measure citizens' expectations



Ministry of Health

Program to improve Family and Community Health



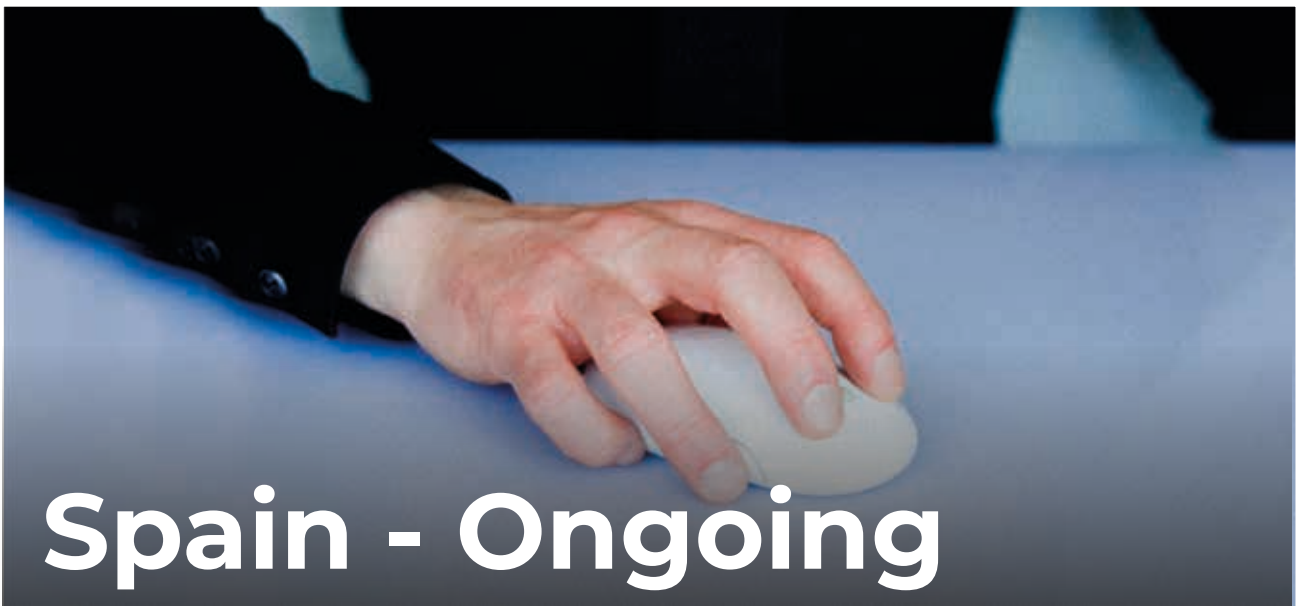
Audit

Improve access to preventive health services and to the promotion of healthcare and nutrition, as well as improving the quality of these services for disadvantaged populations.

Proposal to renovate 66 healthcare services in different municipalities.

► 666.0 K USD

- Annual quality control study of the services provided
- Definition of criteria, instruments and techniques to test the performance of the program
- Certify the estimated population per municipality according to the indicators of the services provided and determine their implementation
- Technical advice on the veracity and reliability of the information regarding the number of beneficiaries



Ministry of Education

That's English!



Policies



Skills improvement



Innovation

Long-term administrative concession for the management of public services of the Ministry of Education.

That's English! is a distance-learning English and German language program on which approximately 25,000 students enrol annually, distributed among approximately one hundred Official Language Schools and fourteen Autonomous Communities.

- Assist the Ministry in the management of the program providing technical and logistical support and ensuring an efficient and appropriate service
- In-house design and development of app with new content
- Teacher/tutor training
- Tailored technological development and maintenance of the Learning Platform (LMS)
- Editing, printing, publishing and integration of the learning materials in the platform

▷ 20.0 M EUR

Azerbaiyán - Ongoing

Ministry of Education

European Union support for Vocational Education and Training



Institutional reinforcement



Policies



Employment



Audit



Skills improvement



Financing

This project's general objective is to improve the levels of Vocational Education and Training (VET) to make the programme attractive and suitable for the labour market.

Improvement of the multilevel VET management system and governance. Activation of the social partners' participation. Develop VET (educational standards) qualifications and curricula linked to labour standards and employ them in prioritized sectors.

- VET policy and regulatory framework: medium- and long-term VET policy, Development of VET law and secondary legislation.
- Multilevel management system for VET and governance: Launch of the VET agency, the VET management information system linked to labour needs.
- Development and implementation of a VET monitoring system, school management regulations, and new financing mechanisms. Promotional activities to increase VET's appeal.
- Development of VET (Education Standards) Qualifications and Curricula and testing of education standards, curriculum development procedures, and legislation, including the regulation of practical training.

▷ 3.1 M EUR



Ministerio de Educación

That's English! C1



Policies



Skills improvement



Innovation

Service for the development of teaching materials to adopt and extend the current contents of the programme That's English! to level C1, according to the Common European Framework of Reference for Languages, of the english language in the distance and blended learning mode, by the Geneal Department of Lifelong Guidance and Learning

- Preparation of the necessary teaching materials to complement the material in the current modules 11 and 12 of the That's English! programme so that they are suitable for teaching level C1 English in the distance and blended learning modes.
- The process includes the production of two textbooks (Modules C1.1 and C1.2), two workbooks and audio and video materials complementary to the existing ones as described below.

▷ 500 K EUR



Basic Education Schools

Honduran Communities in Extreme Poverty



Building



Equipment



Training



Institutional reinforcement



Policies

Build the complete infrastructure of four Basic Education Centres in other municipalities in Honduras.

Provide each of the constructed centres with furniture, didactic equipment, training materials, and bibliographic resources to carry out teaching activities, as well as workshop equipment and tools for training students in specific subjects in accordance with the labour demand of the different areas where the centres are located.

- Pre-school and Basic education classrooms, administrative areas, school lunch room, library, teachers' lounge, cafeteria, sanitary modules, computer lab, Natural Sciences laboratory, adapted workshops. They also include areas for agricultural training, a guardhouse, a multi-purpose sports field, recreation areas, a drinking water storage tank, general exterior works, and Training in Preventive and Corrective Maintenance of buildings, facilities, and equipment.
- Training in Natural Science, Carpentry, Welding and Electricity, Agriculture, and IT laboratories
- Evaluation of the training for the job transfer.

▷ 10 M USD



Peru 2019

Ministry of Labour

Redesign the Employment Training Service



Auditing



Policies



Upskilling



Employment



Financing

Design a new conceptual and organization model of the Youth Employment Service with coordination mechanisms with business enterprises to foster their active participation in the corresponding training modalities.

Operational design of the training service, establishing the guidelines to ensure its effectiveness.

- Design a conceptual and operational model integrated within the employment centre
- Design a monitoring and supervision system of the employment training model
- Define a program for the profesional trainer
- Define a mentoring program for selection, training and evaluation
- Elaborate business identification criteria
- Define strategies to liaise with companies for job placements

▷ 908.2 K USD



Ministry of Health Institutional Strengthening



Institutional Strengthening



Policies



Upskilling



Employment

Develop and strengthen the healthcare planning, management and evaluation processes.

Focusing on infrastructures and human, financial and material resources, we contribute to improving the population's health through the equal expansion of the basic healthcare services.

- Curricular design. Updating of professional profiles according to competencies
- Training of trainers. Teaching profile for Master in Healthcare Management
- Support the Instituto Medio de Educación y Promoción de la Salud (Healthcare Education and Promotion Institute)
- Monitoring and support system. Identification of appropriate training modalities in the workplace
- Strengthening the internal skills of the core team in management and administration

▷ 2.4 M USD

CONTINUOUS IMPROVEMENT

COMPANY POLICIES

Our higher level of commitment is also reflected by the company's certification in **quality management, compliance, environmental management and energy efficiency systems.**



ER - 0050 / 2005



“UNE - ISO 9001 Quality Management System.”



“Eductrade is one of the first companies in Spain to obtain the **UNE-ISO 37001 Anti-bribery Management Standard**”

We are committed to a policy of total rejection (zero tolerance) of corruption of any nature.

For this purpose, we have established operational principles and standards of conduct which all our employees observe.



UNE-EN ISO 14001 y 50001. Environment Management System and Energy Management System



GA - 2019 / 0235



GE - 2019 / 0033

Committed to the environment, we perform continuous assessment, including pollution prevention, consumption, waste and emissions controls, as well as fostering awareness-raising and participation.

We optimize energy consumption, identifying, evaluating and managing the consumption and uses of energy derived from our activities in order to minimize them.

PROJECTS REFERENCES

INFRASTRUCTURE

AMERICA

ARGENTINA



Construction and Equipment of the New Maternity Hospital, Province of Cordoba

ARGENTINA



Medical Reequipment of the hospitals in the Cordoba Province

ARGENTINA



Construction and Equipement of the Rio Tercero Hospital, Province of Cordoba

ARGENTINA



Construction and Equipment of the Villa Dolores Hospital, Province of Cordoba

ARGENTINA



Assorted items and accessories for the National Roadway Authority Laboratories, for the Norte Grande Roadway Infrastructure Programme. National Roadway Authority - Ministry of Transportation

ARGENTINA



Acquisition of medical equipment for new services within the Project Coordination Unit (PHIP). Ministry of Health.

ARGENTINA



Acquisition of laboratory materials for the primary school science curriculum, for the Policy on Improving Equity in Education Support Programme (PROMEDU II). Ministry of Education - Directorate-General, International Financing Unit (DGUFI)

ARGENTINA



Hospital equipment of the New Hospital Sureste. Córdoba

ARGENTINA



Acquisition of items for teaching laboratories and general laboratory materials, for the Rural Education Improvement Project (PROMER). Ministry of Education (PROMER Central Coordination Unit).

ARGENTINA



Provision of hospital equipment to Nuevo Sureste Hospital. Province of Cordoba. Cordoba Investment and Financing Agency, a mixed-economy company (A.C.I.F. S.E.M.).

ARGENTINA



Hospital equipment of the Hospital José Miguel Urrutia. Province of Córdoba

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|---|---|
| ARGENTINA  | Laboratory Cordoba Hospital/IMAC and Misericordia Hospital. Province of Cordoba |
| ARGENTINA  | Construction, equipment and starting up of the East Hospital in the Province of Tucumán. Ministry of Health |
| ARGENTINA  | Municipal Hospital Villa El Libertador, City of Córdoba. Province of Cordoba. |
| ARGENTINA  | Hospital Guillermo Rawson, Province of San Juan. Phases I & II. |
| ARGENTINA  | Health Project in the Province of Córdoba: Oncology Centre and Hospital Rio IV. Ministry of Health |
| ARGENTINA  | Educational project in the Province of Cordoba. Ministry of Education, Province of Cordoba. |
| ARGENTINA  | Health Education Programme. Ministry of Health and Social Action. |
| ARGENTINA  | Renewal and optimisation of the Comprehensive Health Service. Province of San Luis |
| ARGENTINA  | Supply of medical equipment. Ministry of Health and Social Action II |
| ARGENTINA  | Supply of medical equipment. Ministry of Health and Social Action I |
| ARGENTINA  | Supply of medical equipment. Ministry of Health of the Province of Córdoba |
| ARGENTINA  | Hospital equipment for the Secretary's Office of Life Quality. Municipality of Buenos Aires |
| ARGENTINA  | Provision of educational equipment and technical assistance to education centres in the municipality of Buenos Aires. Department of Education |
| ARGENTINA  | Project for the provision of educational equipment (Phase II). Ministry of Education and Justice |

PROJECTS REFERENCES

INFRASTRUCTURE

ARGENTINA



Project for the provision of educational equipment (Phase I). Ministry of Education and Justice.

BOLIVIA



Supply of medical equipment of the Alto Sur Hospital. Ministry of Health.

BOLIVIA



Proyecto de equipamiento educativo para Unidades Educativas Fiscales. Honorable Municipalidad de Cochabamba

BOLIVIA



Articulated mobile health system. Prefecture of the Pando Department

BOLIVIA



Provision of equipment to San Juan de Dios Hospital in Tarija

BOLIVIA



Project to acquire equipment and laboratories for universities. Bolivian University Executive Council

BRASIL



Modernisation and consolidation Programme. Ministry of Education and Sports (Phase II)

BRASIL



Modernisation and consolidation Programme. Ministry of Education and Sports (Phase I)

BRASIL



Modernisation and consolidation programme for academic infrastructure in IFES (institutions of higher education) and HUs (university hospitals).

CHILE



Technical Assistance of Medical Equipment for the project of Salvador Hospital-Geriatrics Institute-CSSO Standardisation project of the Air Force Hospital. Defence Ministry

CHILE



MECE MEDIA Programme. Ministry of Education

CHILE
















Provision and assembly of educational equipment for the Advanced Technology Education Centre in the Region of Bio-Bio. Ministry of Education.

CHILE



Sporting equipment project with the Directorate-General of Sport and Recreation. Ministry of Defence

| | |
|--|--|
| CHILE  | Project for the provision of educational equipment and technical assistance. Ministry of Education |
| CHILE  | Project for the provision of educational equipment to technical vocational schools. Ministry of Education |
| COLOMBIA  | National Hospital Centre. Implantation of an Emergency Network in the South of Santa Fé de Bogotá. Ministry of Health |
| COLOMBIA  | Strengthening of the Emergency Services. National Hospital Centre. Ministry of Health |
| COLOMBIA  | Project for the provision of technical assistance and laboratory and computer equipment to official Basic Secondary Education sites. Ministry of Education |
| COLOMBIA  | Ministry of Health. Hospital National Fund II |
| COLOMBIA  | Ministry of Health. Hospital National Fund I |
| COLOMBIA  | Project for the provision of technical assistance and execution and delivery of the Spanish Protocol on Technical Assistance. Ministry of Education |
| COSTA RICA  | Construction and equipment of the New Hospital of Liberia. Costa Rican Social Insurance System |
| COSTA RICA  | Updating Programme of the Hospital System of the Costa Rican Social Insurance System (Phase II) |
| COSTA RICA  | Updating Programme of the Hospital System of the Costa Rican Social Insurance System (Phase I) |
| ECUADOR  | Laboratories dedicated to electronics, autotronics and electricity. Riobamba and Cuenca |
| ECUADOR  | Equipment of the Hospitals Santo Domingo and Babahoyo. IESS, Ecuadorian Institute of Social Security |

PROJECTS REFERENCES

INFRASTRUCTURE

ECUADOR



Provision of goods and services for the project titled “Improving the quality of individual, public education and community communication”. Ecuadorian Episcopal Conference

ECUADOR



Acquisition of instructional and recreational materials for children aged 0 to 5 years - Phase II, Our Children Programme. Ministry of Education, Culture and Sport

ECUADOR



Project to reinforce technical education (RETEC). Ministry of Education and Culture

EL SALVADOR



Support in equipment to the hospital network. Ministry of Public Health and Social Assistance

EL SALVADOR



Project for the provision of equipment to and refurbishment of the Health Sciences Research and Development Unit. University of El Salvador

HONDURAS



Implementation of a wood-based energy programme and enhancement of analytical laboratories dedicated to technology research and transfer. (UNACIFOR)

HONDURAS



Enhancing technology at the National University of Agriculture, for the development of superior, inclusive, modern education. (UNA-FOTESIM)

HONDURAS



Construction and implementation of workshops on coffee craftsmanship, production and treatment in the municipality of San Nicolas, Santa Barbara. San Nicolas Town Hall, Department of Santa Barbara / Central American Bank for Economic Integration (BCIE)

HONDURAS



Project to construct, equip and train schools offering basic compulsory education for grades one through nine and nursery schools in communities in extreme poverty - Phase II. Department of Education, Honduras / Central American Bank for Economic Integration (BCIE)

HONDURAS















Provision of equipment to industrial technical institutes. Department of Education

HONDURAS



Outpatient care at Region 3 and reorganisation of the Leonardo Martínez Hospital into a Maternal Hospital PRSS

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|---|---|
| MÉXICO  | Regional Hospital High Level Speciality Ixtapaluca. Secretary of Health, State of México |
| MÉXICO  | Acquisition of equipment for laboratories and workshops. La Salle Noroeste University, A.C. |
| MÉXICO  | Educational equipment contract with the Government of Mexico. Department of Education, Culture and Social Well-being, Mexico |
| MÉXICO  | Supply of hospital equipment. Health Institute of the State of México |
| NICARAGUA  | Construction and Equipment of the Chinandega Hospital Province of Cordoba |
| NICARAGUA  | Acquisition of goods for the technological fields of welding, electricity/ electronics and renewable energies for the NIC/023 project. National Institute of Technology (INATEC) |
| NICARAGUA  | Acquisition of goods to provide technical training to individuals to develop the fishing sector in Nicaragua. National Institute of Technology (INATEC) |
| NICARAGUA  | FOIL / INATEC Acquisition of goods for the provision of equipment to workshops and mobile units at seven of INATEC's technical vocational training centres. National Institute of Technology (INATEC) |
| NICARAGUA  | Technical and methodological enhancement of seven agriculture and forestry vocational training centres in Nicaragua. National Institute of Technology (INATEC) |
| NICARAGUA  | Acquisition of Equipment and medical supplies. Ministry of Health |
| NICARAGUA  | Comprehensive project for the provision of technological equipment to enhance instruction and research at universities belonging to the National Council of Universities (C.N.U.) |
| PANAMÁ  | Acquisition and provision of equipment to scientific, computing and other types of laboratories. Autonomous University of Chiriqui |

PROJECTS REFERENCES

INFRASTRUCTURE

PANAMÁ



Acquisition of equipment for scientific, computing and other types of laboratories, including installation, maintenance and training. University of Panama

PANAMÁ



Acquisition of equipment for scientific, computing and other types of laboratories, including installation, maintenance and training. University of Panama

PANAMÁ



Provision of resources, installation, implementation and training for a project providing equipment to workshops at vocational and technical schools. Ministry of Education

PARAGUAY



Equipment supply for the technologic strengthening. Ministry of Public Health and Social Well-being

PARAGUAY



Project providing equipment to improve the installed capacity of laboratories and workshops at official educational institutions at the baccalaureate and technical levels, in teaching education and at institutions of higher education (ISE). Ministry of Education and Religion

PERÚ



Tingo Maria Hospital. Health Ministry

PERÚ



Moquegua Hospital. Health Ministry

PERÚ



Mobile Hospital for Emergencies. Health Ministry

PERÚ



Acquisition of workshop equipment and tools (in the hotel, restaurant and tourism sector) for a project supporting vocational training for integration into the labour market in Peru (APROLAB II). Ministry of Education

PERÚ



Acquisition of instructional materials for elementary education classrooms at education centres. Ministry of Education

PERÚ



Technologic Development of the Health Basic Projects. Ministry of Health

URUGUAY



Project for the provision of educational equipment and technical assistance (Phase III). National Public Education Administration - Central Executive Council

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| URUGUAY  | Medical Equipment and installation for the Ministry of Public Health of Uruguay |
| URUGUAY  | Project for the provision of educational equipment and technical assistance (Phase II). National Public Education Administration - Central Executive Council |
| URUGUAY  | Project for the provision of educational equipment and technical assistance (Phase I). National Public Education Administration - Central Executive Council |
| VENEZUELA  | Enhancement and modernisation of technical schools (Phase III). Ministry of Education, Culture and Sport - Sub-ministry of Educational Affairs |
| VENEZUELA  | Project for the modernisation of technical university education (Phase V). Ministry of Education, Culture and Sport - Sub-ministry of Higher Education |
| VENEZUELA  | Project for the modernisation of technical university education (Phase IV). Ministry of Education, Culture and Sport - Sub-ministry of Higher Education |
| VENEZUELA  | Enhancement and modernisation of technical education (Phase II). Ministry of Education, Culture and Sport - Sub-ministry of Higher Education |
| VENEZUELA  | Refurbishment and supply of equipment to Tachira National Experimental University. (UNET) |
| VENEZUELA  | Modernisation of resources at university institutes of technology and technical schools. Ministry of Education, Culture and Sport - Sub-ministry of Higher Education |

PROJECTS REFERENCES

INFRASTRUCTURE

AFRICA

GHANA



Provision and installation of equipment for the University of Development Studies (UDS) and various polytechnic institutes. Ministry of Education and Sport

SENEGAL



Provision of equipment and technical assistance for the project titled "Maisons a Outils" in the area of food transformation in the Thies and Kolda regions. Ministry of Youth, Sport and Leisure Time

SENEGAL



Project for the improvement of product quality control and agricultural productivity, Phase 2 (COQAP 2). Ministry of Agriculture

TÚNEZ



Provision of educational equipment to the Arab University of Sciences. Arab University of Sciences.

ZIMBABWE



Supply contract of Medical equipment with the medicine college, University of Zimbabwe

ZIMBABWE



Contract for the provision of medical equipment to the University of Zimbabwe Medical School.

ASIA

CHINA



Project for the acquisition of educational equipment for the GuangXi Vocational Industrial Institute of Technology. CMC International Tendering Corporation

CHINA



Project for the acquisition of instructional equipment for HeChi University in the province of GuangXi. Minmetals International Tendering Co. Ltd.

CHINA



Project for the acquisition of instructional materials for the Luoyang Institute of Technology in Henan. Instrimpex International Tendering Company

CHINA



Project for the acquisition of instructional materials for the Pindingshan Institute of Technology in Henan. Instrimpex International Tendering Company

CHINA

Provision of scientific instructional equipment to Xuchang University in Henan. CMC International Tendering Corporation & Xuchang University

CHINA

Project for the acquisition of laboratory instruments for Jilin Agricultural University. Instrimpex International Tendering Company

CHINA

Provision of equipment for growing and processing asparagus and mushrooms. Jiangyang.

CHINA

Production line for pumpkin and carrot powder. Gangsu Yumeng.

CHINA

Pig slaughterhouse. Guangdong.

CHINA

Milk processing. Dacheng Wusu

CHINA

Equipamiento para el Hospital Chayouzhongqi, Inner Mongolia.
Equipment of the Hospital Chayouzhongqi, Inner Mongolia

CHINA

Equipment of the Hospital Shanghai East

CHINA

Equipment of the Tiandong People's Hospital

CHINA

Equipment of the Hospital Wuhan East Lake Yalan

CHINA

Equipment of the Hospital Hebei Qui County Chinese Medicine

CHINA

Equipment of the Hospital Hunanxiangxi People. Ministry of Health, Hunan

PROJECTS REFERENCES

INFRASTRUCTURE

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|---|---|
| CHINA  | Equipment of the Hospital Wen Shang Dong County. Ministry of Health |
| PHILIPPINES  | Equipment of the Medical Centre of the City of Zamboanga |
| PHILIPPINES R. DOMINICANA  | Evaluation of the Aid Programme to NGOs in Education, Health, and micro credit projects |
| INDONESIA  | Improving the health of the healthcare community. Ministry of Health. |
| INDONESIA  | Provision of educational equipment and technical assistance to vocational schools for artistic and artisan education. Ministry of Education and Culture |
| INDONESIA  | Provision of educational equipment and technical assistance to arts and artisan schools. Ministry of Education and Culture |
| VIETNAM  | Traditional Medicine Institute Project. Ministry of Health of Hanoi |
| VIETNAM  | Investment project in the Soc Trang General Hospital |
| VIETNAM  | Investment project in the Quang Tri General Hospital |

EUROPE

SPAIN



Financing, Suply, and maintenance medical equipment New Can Misses Hospital. Ibiza. Ib-Salut

SPAIN



Medical equipment of the Surgical Area, Hospital Son Espases Palma Mallorca, Balearic Islands. Competitive Dialogue (PFI)

SPAIN



Medical equipment. Hospital of Parla. Community of Madrid. PPP.

SPAIN



Medical equipment. Hospital of El Tajo. Community of Madrid. PPP.

SPAIN



Medical equipment. Hospital of Coslada. Community of Madrid. PPP.

SPAIN



Provision of equipment to education centres (2003).

SPAIN



Provision of furnishings, equipment and professional and computer training.

SPAIN



Provision of sport, cooking and instructional materials to education centres.

SPAIN



Provision of musical keyboards to education centres.

SPAIN



Provision of instructional materials to primary and secondary education centres.

SPAIN



Provision of musical keyboards to education centres.

PROJECTS REFERENCES

CONSULTANCY. EDUCATION

| | | |
|-------------|--|------------|
| 2020 - 2025 | Management of public services of the Ministry of Education to develop program for teaching english and german in the distance mode | Spain |
| 2019 - 2020 | Conceptual, organizational and proposal implementation of the labor training service for young people and pilot design | Peru |
| 2019 - 2020 | Elaboration of didactic material to adapt and expand the current contents of the that's english program to level C1, according to the common european framework of reference for languages, of the english language, and in the blended learning mode by the general subdirection of guidance and learning throughout life | Spain |
| 2017 - 2020 | Eu support to vocational education and training (VET) in Azerbaijan | Azerbaijan |
| 2016 - 2017 | Implementation of a dendroenergetic program with the strengthening of the analytical laboratories for the definition of qualifications linked to the research and transfer of technology (UNACIFOR) | Honduras |
| 2016 - 2018 | Technological strengthening of the national university of agriculture for the development of qualifications of the agricultural sector configuring higher, inclusive and modern education (UNA/FOTESIM) | Honduras |
| 2016 - 2017 | Swap program education: set up training organisation for implementation of the second specialty (management with scholar educational leadership), included into national training of managers and deputies of public schools - Item 10 | Peru |
| 2016 - 2017 | Swap program education: set up training organisation for implementation of the second specialty (management with scholar educational leadership), included into national training of managers and deputies of public schools - Item 11 | Peru |
| 2015 - 2020 | Management of public services of the ministry of education to develop program for teaching english and german in the distance mode | Spain |

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|-------------|--|-------------|
| 2015 - 2017 | Technical and methodological strengthening of 7 Nicaragua agricultural and forest professional training centers | Nicaragua |
| 2015 - 2020 | Management of public services of the Ministry of Education to development program for teaching english and german in the distance mode | Spain |
| 2014 - 2017 | Long-term technical assistance project to support training and professional integration in the Republic of Gabon | Gabon |
| 2014 - 2015 | Implementation project of crafts workshop, production and treatment of coffee of 5 educational training centers in San Nicolas, Santa Barbara | Honduras |
| 2014 - 2015 | Construction, equipment, technical assistance and training project of compulsory basic education centres of 9 grades and pre-school in communities of extreme poverty - Phase II | Honduras |
| 2012 - 2016 | Institutional strengthening of the Ministry of Health (MISAU): supporting the development of human resources in management and administration areas in the field of healthcare | Mozambique |
| 2012 - 2013 | Acquisition of equipment and training for specialties of welding, electricity, electronics and renewable energy. (lot 1: welding) | Nicaragua |
| 2011 - 2014 | Good acquisition for the technical training of human resources for the development of the fisheries sector in Nicaragua | Nicaragua |
| 2011 - 2014 | Strengthening of school life (PROEDUCA) | El Salvador |
| 2011 - 2012 | Training actions for unemployed workers of the autonomous Community of Madrid | Spain |
| 2011 | Consultancy services for the identification of standards of competence for professional qualifications in the civil protection sector | Spain |

PROJECTS REFERENCES

CONSULTANCY. EDUCATION

| | | |
|-------------|--|-----------|
| 2011 | Rural education improvement project | Argentina |
| 2010 - 2011 | Online and on-site content creation of training modules addressed to counsellors, advisors and evaluators in relation to the skills accreditation procedures acquired through the work experience and non-formal training channels | Spain |
| 2010 | Reinforcement program for innovation in the training and collaborative work processes of foremen Castilla la Mancha trainers | Spain |
| 2009 - 2010 | Monitoring of training activities on weekends and public holidays promoted by the regional employment service | Spain |
| 2009 - 2010 | Map of professional training in Cantabria | Spain |
| 2009 - 2010 | Elaboration of guides and didactic materials for the formation of the certificate of professionalism of hotel receptionists. | Spain |
| 2009 - 2015 | Building, equipment and management of preschool, primary and secondary state-aided private school in the town of Arganda del Rey, Madrid | Spain |
| 2009 | Identification of quality indicators for continuous training in the Balearic Islands | Spain |
| 2008 | Carrying out field work to evaluate the impact of regulated vocational training in Catalonia | Spain |
| 2008 | Evaluation of continuing training in the Balearic Islands | Spain |
| 2007 | Transversal and multisectoral research and prospecting actions: preparation and application of a methodology for the detection of needs, organization and planning of training in productive sectors in the Balearic Islands. | Spain |
| 2007 - 2015 | Building, equipment and management of preschool, primary, secondary education state-aided private high school in the town of Navalcarnero (Madrid) | Spain |

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| 2007 | Equal - study on the evolution and current situation of the training map in the Balearic | Spain |
| 2006 - 2009 | Program of technical training and instructor training (project of industrial technical institutes of Honduras) | Honduras |
| 2006 - 2011 | Project to support primary education in Angola | Angola |
| 2006 - 2010 | Technical assistance for the local civil society initiatives programme (PRIL) | República Dominicana |
| 2006 - 2009 | RETEC consolidation | Ecuador |
| 2006 | Study of professional profiles and their associated competences in professional areas of the maritime-fishing sector of the autonomous community of the Balearic Islands | Spain |
| 2004 - 2006 | Training and technical assistance for the university of development studies and polytechnic institutes | Ghana |
| 2004 - 2005 | Technical assistance for defining the curriculum school of civil protection for local police in Castilla la Mancha | Spain |
| 2003 - 2010 | Improving the quality of popular and particular education and community social communication | Ecuador |
| 2003 - 2006 | Urb-al - network no. 12: promotion of women in local decision-making | Latin America |
| 2003 - 2005 | Improvement of training offer in the technical schools in Cochabamba | Bolivia |

PROJECTS REFERENCES

CONSULTANCY. HEALTHCARE

| | | |
|-------------|--|-------------------|
| 2017 - 2020 | Technical assistance to accompany the health sector reform support programme (Phase II). | Morocco |
| 2016 - 2020 | Hospital of Tingo Maria. Regional government of Huanuco – Peru | Peru |
| 2016 - 2019 | Regional Hospital of Moquegua. Regional government of Moquegua – Peru | Peru |
| 2015 - 2019 | Field mobile hospitals. Ministry of Health Peru | Peru |
| 2014 - 2017 | External technical audit of the program of family and community health improvement in highly vulnerable municipalities | Nicaragua |
| 2014 - 2016 | External technical audit of the program of family and community health improvement | Nicaragua |
| 2012 - 2016 | Institutional strengthening of the Ministry of Health (MISAU): supporting the development of human resources in management and administration areas in the field of healthcare | Mozambique |
| 2009 - 2017 | Regional hospital high-tech in Ixtapaluca. Equipment and furniture purchase and installation | México |
| 2011 | Study of the education systems of the PALOP (Portuguese-speaking African countries) | Angola |
| 2009 - 2011 | Health maps of the provinces of Bengo, Cabinda, North Kwanza, Malange and Zaire | Angola |
| 2009 - 2010 | Technical assistance, construction, equipment and commissioning of the “Hospital del Este”, Tucuman province | Argentina |
| 2008 - 2009 | Technical assistance for the design and implementation of a subsystem of health regulation information (SIRS) | Honduras |
| 2008 | Training of healthcare staff and community health agents in the provinces of Bolívar, Cotopaxi and Chimborazo (Ecuador) | Ecuador |
| 2004 - 2009 | Technical assistance for health sector support program (PASS) | Angola |
| 2003 - 2008 | Technical assistance to support community health services in South Sumatra, Jambi and Papua | Indonesia |

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|--------------------|---|------------------|
| 2003 | Technical assistance to Honduriam M.O.H. and institute of social security, in order to develop complete proposal of investment sub projects I | Honduras |
| 2002 - 2007 | Strengthening of the education and health sectors in Honduras | Honduras |
| 2002 | Impact assesment of healthcare programs after Mitch hurricane | Honduras |
| 2000 - 2002 | Strengthening of community urban health project | Indonesia |
| 1999 - 2000 | The white paper for the colombian Hospital Consortia | Colombia |
| 1998 - 2000 | Creation and start-up of an emergency medical center (CEMU)- hispano-colombian cooperation program: chn / Ciudad Bolivar project | Colombia |

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